

Views

Beckside - Beauty Built-in!

Excitement is growing at the August completion of Langdale's new Beckside East and West timeshares - two extraordinary properties featuring advanced technology within a traditional shell in a unique and incomparable Lake District setting.

Far Away From Every Day...

Outside, the gentle rhythm of the flowing waters of the beck is timeless, but to walk inside Beckside's solid old walls is a step into the future - a place to have fun in the lap of luxury. You can beat the builders and fast-forward to completion with the new Beckside CD ROM 'Guided Tour' assisted by five virtual reality 360 degree images - even the details of fabrics are Pantone-matched for colour accuracy.

Beckside has been split in two: using the best of traditional slate, stone and oak trussed beams, the shell of the old building now houses Beckside East, a three-bedroom property that sleeps up to eight, and Beckside West which is two-bedroomed, sleeping up to six.



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STOP PRESS

Particular interest has been expressed for school holiday weeks, a number of which have now been sold. This means that you need to act quickly if you have school-age children or students in your family. Weeks are still available for a limited time at pre-build prices, but there will have to be a substantial increase on completion of build. Don't leave it too late and miss out on this unique opportunity to own a Beckside week.

Technology Tamed

Beckside combines the ultimate in style with new century responsive technology that virtually reads your mind. Both East and West have open-plan lounge areas where warm, rustic colours merge with the cooler tones of natural slate. Special features will include coffee table with etched glass chessboard, 'Firebowl' gas fire and timber floor with inset rug.

But Beckside is so much more - it's fun, funky and flexible too...

Turn - and the Television turns with you!

Bang & Olufsen Beo Vision sets swivel on their pedestals to follow the remote control for perfect viewing anywhere in the room. The fully integrated multi-media system connects the rooms into a network of entertainment in sound and vision. Listen to the news in the kitchen, or watch the rest of your film in the bedroom, while the DVD is playing in the living room. Each bedroom has a wall-mounted LCD flat-screen television with access to satellite, DVD and video.

Kitchens are Culinary Cool

...where food and fashion blend. The automatic built-in espresso machine delivers coffee in all the best possible ways - café latte, cappuccino and espresso! Induction hobs, tempura burners for high temperature Thai or Japanese dishes, plus top quality appliances make this a kitchen you'll wish you could pack up and take home! Pronorm by Poggenpohl is set off by stainless steel units, Siemens dishwasher, Radius fittings and Corian work surfaces. The combi-oven gives microwave function for de-frosting, re-heating and cooking, and the fan roasts and bakes.

Sleeping - Suite Dreams!

Spacious bedrooms are finely furnished with fabrics and décor blending Langdale's natural cool restful greens and earth browns. Each master bedroom is en-suite with a double-ended air spa bath and walk-in shower - but nothing ever mists up, thanks to cleverly heated mirrors. Each property also has a separate Pharo shower room with 2-seater steam shower...with great acoustics for listening to music!

Oak-beamed galleries are a feature of both properties, complete with sofa-beds and bedding chests, desks with 'office' workspace, and views down over the living and dining areas...the ideal solution to that additional 'room' for guests and family, which almost makes a third or fourth bedroom.

Snug - and Cosy

Beckside East's unique feature is the Snug: a room designed to be the ultimate in entertainment. The new Bang & Olufsen's home-cinema plasma screen is a viewing sensation, that automatically senses the light in the room and adjusts itself to achieve the perfect picture - and the elegant platform CD player has six individual CD stations. Focal point of the cosy, intimate Snug is the log-effect gas stove of brushed stainless steel.

A River Running By...

Balconies and stone terraces take advantage of Beckside's spectacular riverside location; teak tables and chairs provide ideal al fresco dining, and Beckside East has a covered terrace with folding glass screen. To find out more: phone on +44(0)15394 38012 or email info@langdale.co.uk for your Beckside brochure and CD ROM, and watch Beckside East and West take shape week by week on www.langdale.co.uk



WEBSITE NEWS

Fun and Functional - the Ipix 360

www.langdale.co.uk has a great new feature - the Ipix 360 downloadable e-brochure which takes you on a virtual tour of the Valley, a lodge, a hotel bedroom, and the Country Club. Don't be put off by instructions on how to navigate; once the Ipix downloads (in just a few seconds) it's obvious what to do. You can drive the image yourself, forwards, sideways, zooming in and out; look at the hotel bedroom and stop off to admire the bathroom (lovely cool tiles!); 'feel' the leather on that beautiful lodge suite, take a look out of a lodge window, or take an overhead look from the ceiling. Drop in on the Country Club...the pool looks so inviting, you could almost leap straight in.

Langdale's revamped site is the essence of speed and simplicity. Information is to-the-point, easy to read and unfussy; things download quickly and easily - and the site is responsive: if you send for a brochure by email, it arrives speedily by post.

Langdale On-Line

We're on the verge of signing up seven new beautiful European resorts - see Langdale On-Line article on page 5. As soon as the ink's dry on this exciting new deal, we'll tell you the news on www.langdale.co.uk and on www.langdaleonline.co.uk too.



Beckside's Building

"Watching paint dry"...it's not as boring as it sounds, especially if the paint is inside Beckside! Watch the site as Beckside East and West take shape. Just click on Beckside for information and progress pictures...watching builders at work is great when they're not working for you! See our front page article for details, or email us for the brochure and CD virtual tour.

'Pic' of the Month!

Every four weeks, we'll choose the most outstanding offer on a timeshare week and feature it, with a photograph, in 'Pic of the Month,' which you can find on the front page of the Accommodation section, to the left-hand side of every page.

Making History

Link up to www.langdalevalleys.co.uk and click on 'History' for the latest batch of Langdale memories - this spring you can hear about the working lives of a boot-maker and a midwife nearly a century ago; old Valley traditions surrounding a death; shopping at

Langdale Co-op years ago; and life at the Gunpowder works on the Estate, recalled in the words of the men who worked there in the early 1900s, and recorded by Ambleside Oral History Group.

The next batch of memories will recall the Estate through the eyes of a nine-year-old Jewish refugee who remembers the days when his father and mother helped run the Gateway Cafe during the Second World War. They also kept the Estate's only car running, and introduced the first electricity by means of hydroelectric power from Langdale Beck!

Check Your Arrival Dates Online

You'll find a full calendar that takes you right up to 2062 under 'Useful Information' on all pages on the left-hand side menu.

Travel

The website's new Travel Search facility can link you up with over 20,000 of the best travel websites around the world. Just type in where you want to go, and it will help locate information, from flights to good hotels and car rentals.

Throwing Bad Money... ...After Bad!

We've been alerted to a very mean scam, at the expense of people who have already been victims of timeshare fraud. These unfortunate people, we believe, are those who have paid substantial fees to register their weeks with companies who falsely advise them that they already have a purchaser. These people are now being approached by unscrupulous "law firms" who offer to act on their behalf to recover their money. These firms claim to be experts representing entire groups of people and say that all that's required for them to take on your case is an "initial payment" of \$200 to cover "fax, mail and other expenses inherent in the process of initiating legal action..." Be careful. Very careful.

One of our owners was contacted by a Spanish so-called "law firm", Fuengirola Servicios 2002 SL, who write to victims of timeshare fraud on the Costa del Sol and Playa de Las Americas offering to represent them, in return for a non-refundable sum, to be paid in advance by credit card. We have it on good authority that this group is "not to be trusted." A leading timeshare fraud-buster said: "Tell your clients to be VERY careful. I would also tell them not to pay any law firm (or anyone else for that matter) that contacted them first and then asks for money up front. Sounds suspicious to say the least."

If you receive anything that you feel suspicious about, you can always contact Langdale to check its authenticity.

Please be careful!



Property	Week	Size	List Price	Asking Price	Discount
Lodge 22	48	3-bed sleeps 8	6,641	2,500	60%
Chapel Stile 10	40	2-bed sleeps 6	8,625	3,500	60%
Chapel Stile 5	23	2-bed sleeps 6	8,625	3,500	60%
E/Water Hall 2	9	2-bed sleeps 6	9,056	3,600	60%
E/Water Hall 1	10	2-bed sleeps 6	9,177	3,600	60%
E/Water Cottage	14	1-bed sleeps 4	11,787	6,000	50%
Brackens	2	2-bed sleeps 6	10,000	6,000	40%
Brackens	3	2-bed sleeps 6	10,000	6,000	40%

The above list represents only a selection of weeks available for sale. The full list is available live online at www.langdale.co.uk/availability

Langdale On-Line

A fantastic new deal is about to be finalised between Langdale On-Line and the prestigious Group Pestana which will increase Langdale's portfolio by seven brilliant new resorts. Langdale On-Line's Business Development Manager, Brian Ashton, couldn't contain his delight at the deal and the quality of Group Pestana's properties, which in addition to the timeshares also include golf courses and 27 luxury hotels worldwide. "This is quite a coup for Langdale," Brian said. "Pestana are a very big group at the top end of the market, and we really are very pleased to be close to signing up with them. This will effectively double Langdale On-Line's portfolio with seven new options, including two in the Algarve in Portugal, and others in places like Madeira.

For our next resort, we're hoping to return to Scotland, to Loch Ness this time."

Meanwhile, many Langdale owners who have purchased at Borgo di Vagli are returning and telling us how fantastic it is. Converted from a 14th century village, Borgo di Vagli's 17 properties are surrounded by rolling hills, forests, lakes, gorges, waterfalls and mountains. Original wooden beams, white marble mosaic floors, woven throws, satellite TV, two pools, 15 sun terraces, a Trattoria and minimarket make Borgo the most popular choice - which doesn't surprise Jim and Angela Cockburn, who have lost their hearts to this beautiful old village.

The Cockburns chose a week in late September when the wine harvest is in full swing and the hills bathed in golden autumn sunshine. The view through their cottage door looks out across the hillside towards a medieval castle, which inspired Jim to get his paints out to capture the scene. Borgo's spaciousness gives it an uncrowded daytime feel, yet the friendly atmosphere encourages people to chat together in the evening, comparing notes and planning trips. Jim and Angela found that the wonderful city of Assisi was just an easy drive away and they also enjoyed a trip round a vineyard, and an Italian meal cooked by a local lady who was born in a cottage on the estate. Once a week or so, she cooks in her own home for Borgo guests: "We spent three hours talking in her kitchen!" Jim recalled. "That's the essence of Borgo for us - it's a privileged little glimpse into a way of life that has all but disappeared. Borgo's architect, Fulvio, comes up about three times a week. He takes such pride in his development, he loved answering all my questions about its history and way of life. Without Fulvio's inspiration, the village would be deserted; developing it into this beautiful place is one of the nicest things that could happen to it."

The Cockburn family will be back in their Langdale lodges in summer, and then Jim and Angela head off to Borgo in September to sit on their terrace in the warm sun, looking out over the Tuscan hills. To whet the appetite, a new video for Borgo is also available, filmed when Jim and Angela were there last autumn.



Sand...sea...and sun...Portuguese-style



Tee-time! New nine holes at the Gramacho Golf Course, part of Pestana's Carveiro resort. Also nearby is its sister course at Pestana Golf Resort, which is an 18-hole course.



Rooms With A View - Pierle Castle, painted by Jim Cockburn from his home at Borgo di Vagli.

Auchrannie on the Isle of Arran -

A small Scottish paradise, so beautiful, it has to be seen to be believed.

Langdale owners buying at Auchrannie were so delighted at its natural



beauty and quietly-stated magnificence that we decided to give more people the opportunity of discovering these outstanding qualities. So we have negotiated a preferential rate for 'taster' visits, with 10% discounts off 4-day weekend breaks, and 3-day midweek breaks at Auchrannie - the whole amount refundable if you purchase. Contact Brian Ashton on 015394 38013 to book.

Hotel Offers...

Get away

We've got some great weekends and breaks this year - just ring us on our Freephone 0500 051197 for more details of any of the following:

Easter

A later Easter means longer days ... and more blooming spring flowers and blossom! Starting on Good Friday 18th April: 2-night stay, £180 per person, bed and breakfast; 3-night stay £255.00 per person bed and breakfast, based on 2 people sharing a standard room. Barbecue night on Saturday and Family Lunch on Easter Sunday on the Terrace, plus lots of fun for the kids.

St George's Day

Flag up St George's Day, Wednesday 23rd April, with a celebration of all that's English. Book now for a Cumbrian Food Festival in Purdey's, plus special bed and breakfast rates.

Extend a May Day stay NOW!

May Day Bank Holiday can make a great weekend at Langdale starting Saturday 3rd May with a 2-night stay, £170 per person, bed and breakfast; 3-night stay, £240 per person, bed and breakfast, based on 2 people sharing a standard room. Book now! (NOW is the UK's new National Outdoor Week starting 3rd May.)

Spring Into Summer

Late spring - or is it early summer? Spring Bank Holiday weekend, starting Saturday 24th May, 2-night stay, £170 per person, bed and breakfast; 3-night stay, £240 per person, bed and breakfast, based on 2 people sharing a standard room. Don't forget to book a table for Sunday Family Lunch on the Terrace.

Err... Dad....

How about taking the family away for Father's Day (Sunday 15th June) - and giving

everyone a break! Family Sunday Lunch available on The Terrace - plus activities for the children while Dad takes a rest!

Stars and Stripes

American Independence Day, Friday 4th July - join us for some US-style fun and an all-American barbecue on the Terrace.

Summertime...great days indoors!

Langdale: where the great outdoors meets the great indoors, and the Country Club is just the place to be during those long school hols. Parents - give the children a break! Head for Langdale where there isn't a dull moment, with masses of organised fun for kids, and total relaxation for you. Ring us for more details.

Autumn Gold & Hallowe'en

Autumn - Langdale sets nature's gold standard! You need never leave the Valley to find tumbling leaves, weird and wonderful fungus, rushing becks and thundering waterfalls ...and where better to spend Hallowe'en than Langdale with an evening of spooky fun in a stage set designed by nature! Lots (and lots) of fun for all ages!

Bonfire Barbie

Wednesday 5th November - fizzing fireworks, flickering firelight, bangs and bangers round the bonfire - don't miss Langdale's Bonfire Night Barbecue - make a break of it and stay a couple of nights.

Christmas Party Nights

Langdale parties are so popular, you need to book them early. Organise a party with friends and colleagues or treat your hard-working staff to festive dinner, disco and party, plus luxury overnight stay at special bed and breakfast prices - with full use of all Country Club facilities next day. Ring freephone 0500 051197 for full list of party night dates.

Christmas - No Fret!

Do you ever feel like cancelling Christmas? Sit it out instead at Langdale - feet up on a comfortable settee while we do all the work, or unwind in the Country Club with a relaxing Pamper Package and swim. Don't fret about Christmas - book it now, and leave the rest to us. Three-night package from 24th December. Phone for details and Christmas brochure.



Langdale New Year

Start the New Year full of good resolutions - then break them next day in Purdey's or the Terrace Café bar! Take a New Year break at Langdale for some

winter warmth - from deep inside the steam room or splashing in the pool. Two-night package from 31st December. Phone for details and brochure.

Burns o'er the Border

You don't have to be in Scotland to swing your sporran for Burns Night. Langdale's traditional Burns Night supper and disco takes place on Saturday 24th January 2004. The cost is just £50 per person luxury bed and breakfast, plus £30 for Burns supper and disco, based on 2 people sharing a standard room.

Cabaret Weekend

What's new, pussycat? - our Tom Jones tribute singer and lookalike star, Ray Dean makes his Langdale debut on Saturday 31st January 2004. Two-night break, 30th and 31st January which includes bed and breakfast accommodation, plus dinner and cabaret on Saturday evening, £115 per person, based on 2 people sharing a standard room.

A Few Days To Spare? We've Got Them!

Due to fixed arrival dates for Christmas and New Year, we always have a few days for rental to spare. These represent probably the best value in accommodation any time, any place at Langdale. This year there will be a couple of nights in certain lodges before Christmas for weeks 50 and 52 to extend, but the majority will fall after New Year from 5-11th January 2004.

Grasmere Lodge	1-bed sleeps 4	£70.00 per night
Coniston Lodge	2-bed sleeps 6	£85.00 per night
Windermere Lodge	2-bed sleeps 6	£90.00 per night
Ullswater Lodge	3-bed sleeps 8	£95.00 per night
Elterwater Hall	2-bed sleeps 6	£90.00 per night
Elterwater Cottage	1-bed sleeps 4	£70.00 per night
Chapel Stile	1-bed sleeps 4	£65.00 per night
	2-bed sleeps 6	£80.00 per night
	3-bed sleeps 8	£90.00 per night

Minimum number of nights 2, unless extending.

CommunityMark AND LANGDALE - WORKING WELL TOGETHER!



Langdale has been chosen to compete for an important business and community award called the CommunityMark National Standard. Its purpose is to encourage business to interact with local communities and maximise community involvement, for the mutual benefit of all.

What Community Means

It's us: the Valley, our Estate, its shareholders, customers, staff and their families, our suppliers and contractors; it's also our neighbours in hotels, pubs and shops, the church, the school, the Co-Op, on the farms and up the fells.

Community means...a lot to us.

The community is at the heart of good business. Langdale Leisure Ltd. employs many local people among its staff, which in turn keeps the wheels of business turning, providing yet more jobs to help make the village and valley a vibrant place. Our landscape would look empty without people; and how lifeless it would be without the Post Office and shops, the bus, the church, the village hall and the primary school.

Since foot and mouth, Langdale Leisure has led the Langdale Valleys Initiative - to work together more effectively and market ourselves collectively. We've put the Valleys' first website on the internet and promotional leaflets in many information centres. Our aim is revitalisation and regeneration without destroying the beauty that visitors come to enjoy.

Community is also the environment in which we live - 2003 is the tenth anniversary of Our Man At The Top, Langdale's pioneering footpath conservation fund through which our visitors contribute directly to the maintenance of the landscape they treasure so highly. Our Man At The Top has raised over £76,000 to date, and has been followed by 24 similar projects.

David Banks, Langdale's Managing Director,

is at the helm of Langdale Leisure's commitment to achieving CommunityMark. David, who is involved in various local community projects, is also seeking new ways in which the Estate can broaden its CommunityMark activities. Langdale's Sales and Marketing Director, Fredericka Johns, who is also Vice Chairman of Ambleside Chamber of Trade, often uses Langdale Leisure's resources for the benefit of the community at large, and is helping to negotiate the arrival of broadband to the area.

To win the CommunityMark Award, Langdale Leisure Ltd expects to come under independent scrutiny to check that our business practices are responsible towards staff, customers, suppliers and the environment. We also have to demonstrate that we use our community involvement to complement the personal development of our staff.



Skipper David Banks at the helm - driving the Langdale Estate, our CommunityMark initiative, and celebrating his recent elevation to Yachtmaster (Offshore) after successfully completing a most exacting 2-year training course, which only four candidates passed.

Partnership comes through with FLYING COLOURS!

BRITISH AIRWAYS
Tourism for Tomorrow

The Lake District Tourism and Conservation Partnership has received a 'Highly Commended' in the British Airways Tourism for Tomorrow Awards 2002 - Congratulations from Langdale! Our friends at the Partnership now co-ordinate Our Man At The Top for Langdale and we're delighted this has played an important part in their success. The criteria for BA's awards included making a "positive contribution towards the local and cultural environment" an accolade which the Partnership have more than earned for their work funding conservation in the past few years.

Established in 1993, the Partnership is a non-profit initiative that runs visitor payback schemes with the tourism industry. Since 1995 the group has raised more than £310,000 and brought together more than 140 local businesses and groups to secure environmental improvements for the 2,292

sq km Lake District National Park.

Competition for the British Airways Awards was incredibly tough. Awards normally go to destinations to which visitors can fly - the Partnership, based in Ambleside, was very much an exception to the norm. BA judges looked at 73 entries from 33 countries, out of which they chose only five winners from six categories - LDTCP was one of seven 'highly commended'. Prince Charles, who has taken a recent interest in the work of the Partnership, offered his heartfelt congratulations to all concerned in a letter received from the office of His Royal Highness.

Director Kirstie Royce went to London to receive the award, then arranged a special party back home. Practical as ever, she threw a workparty for guests - they helped paint the office in between a few celebratory drinks! To visit the partnership go to www.lakespartnership.org.uk



THE GUNPOWDER WALK

Anthony Hutton, General Manager, takes a walk through history:

"Seventy-five years after the closure of the Elterwater Gunpowder Works the memories live on as this fascinating history develops.

It was always my intention to develop a guided walk round the Estate and I eventually led my first weekly excursion over the Christmas period in 2001. I was not short of material to research, as much of the hard work had already been done, with documents assembled in the 'History' file placed high up on the shelf in Fredericka's office. This, I believe, had been accumulated over many years and indeed I am grateful to several lodge owners who have donated material and who have assisted in my interpretation of life here from 1824 to 1928.

Within weeks of first starting this 'trip through time' I was accompanied by Glenys and Alan Crocker (lodge owners) who to my astonishment are experts in the subject. In truth, it would have perhaps been better had they led the walk, but I stumbled my way through and I am eternally grateful to them for their patience and the assistance given in broadening my knowledge.

More material was forthcoming from the ICI

archives, courtesy of Dr Pittam, and of equal importance are the anecdotes from lodge owners, several of whom have childhood memories of happy times spent at Langdale when the Holiday Park was first developed in the 1930s.

I have been greatly encouraged by the interest shown in our weekly excursions, which have typically numbered 15-20 guests with the 'world record' currently standing at 39. To my amazement some owners and guests, who have been visiting for over 20 years, have for the first time explored sections of the Estate they did not even know existed!

Who does haunt the Estate? What was 'Founder's Seat' called before the Estate was founded? What was 'Cow Dubs'? Where is the cannonball? The answers to all these questions are revealed on the walk, and there are many more secrets yet to discover.

If you have not yet been on the walk, or wish to come a second time, please join me on your next visit. We are only custodians of the Langdale Estate and it is important to relate our story for future generations to enjoy and for the heritage to live on."



Anthony Hutton explores Robinson's Tunnel which runs from near Elterwater Hall to the quarry.

"There is life after LANGDALE..."



Former head of Hotel and Lodge Housekeeping, Annette Sloan has taken a shine to her new life... as a university student studying for a degree in English Language and Linguistics.

Annette developed a taste for further education while studying for her NVQ Level III in Management at Langdale. Despite her busy life as Head of Housekeeping at Langdale, she also polished off an A-level course in English Language at Kendal College, for which she attained an 'A' grade.

"I always wanted to go to university, but various things had prevented me from going at the usual age. I was beginning to wonder what to do with the rest of my life when I thought to myself that an "A" wasn't a bad grade at all - so I decided to call Lancaster Uni, and to my surprise, got in. Being a student is the best job in the world - but the pay's rubbish!"

Annette found the first couple of weeks exhausting: "A combination of steep learning curve, sitting down all day, and commuting meant I went home tired out, yet feeling as though I'd hardly done anything. I've learnt to balance it up now, and I'm usually off up the fell with my dog when I get home. The dog's quite a bit fitter now, and so am I!

"It was a big decision leaving work and a secure environment, in which I knew not only what I'd be doing next week, but often next year too. At first I found the tag "mature student" a bit off-putting, up until now no-one has ever described me as mature! I got used to it when I realised how much we mature students get away with. Young students daren't speak out in lectures, but we don't have a problem with that."

No-one who remembers Annette's performance on the airfield at Carlisle, driving herself to surprise victory as Regional Winner of the Marie Curie Ladies Driving Challenge in 1999, will be a bit surprised to hear that she also drives a Shearings coach in her 'spare' time, providing cover for drivers' legal rest days. The decision to take a PSV licence was part of the "what am I going to do now" syndrome that took her to Uni.

"There are quite a few female coach drivers these days. My passengers' first reaction is normally 'oh look - it's a woman!' but I love taking coach customers for a day out, and customer care is second nature after all those years at Langdale."

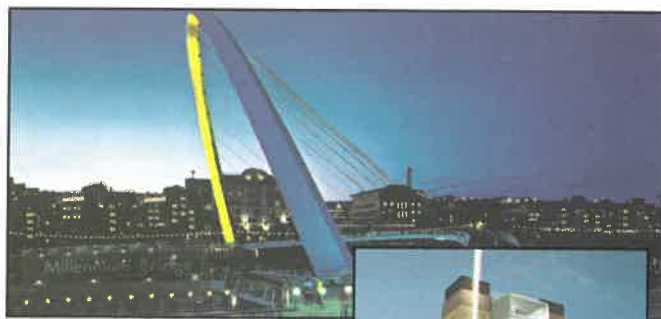
Annette's big ambition is to be an English Language BA Hons with an HGV in lorry driving by the time she's 45!

GEORDIE AGM

This year's AGM on Sunday 16th November 2003 is located in the heart of Geordieland, based in the luxurious, four-star Cophthorne Hotel, beautifully situated on the banks of the River Tyne in Newcastle. This is an ideal place for a city break weekend, which could easily stretch to a longer stay once you realise how much there is to see and do.

Every bedroom in the renowned Cophthorne enjoys a panoramic view of the Tyne and its famous bridges, and the hotel also has full leisure facilities with a 14m swimming pool. Its position on the lively Quayside makes the Cophthorne wonderfully placed for a visit to this vibrant city, home of Eldon Square (Fenwick and John Lewis!), the Laing Art Gallery, the Gateshead Millennium Bridge and the sensational Baltic, Newcastle's answer to London's Tate Modern. Browse the former 1950s grain warehouse piled high with the latest in contemporary, conceptual and abstract art - or visit The Hatton Gallery (Sat. open 10am - 4.30pm) to see Langdale's most famous art work - Kurt Schwitters' Merzbarn sculpture: "...the seminal piece of 20th century British art" (Andrew Graham-Dixon, Channel 4). The Merzbarn was constructed in 1947 in the barn in Cylinders Wood opposite Langdale's main entrance, and moved to Newcastle in 1965 to ensure its preservation.

But that's not all. There's the famous recently-regenerated Grainger Town "city of palaces", with its stylish Victorian and classical Georgian architecture; or leave history behind and head for the new Sir Norman Foster-designed Music Centre at Gateshead, or some retail therapy at the Metro Centre, also in Gateshead. Just a short drive away, there are some wonderful ideas for days out including the Duchess of



Northumberland's gardens at Alnwick Castle; the city of Durham and its magnificent Cathedral; Hadrian's Wall; Whitley Bay, and Tynemouth. For yet more ideas, the Cophthorne Hotel website has details of things to do, town walks etc at www.millenniumhotels.com

Dinner on Saturday evening at the Cophthorne will be followed by a traditional Northumbrian Ceilidh - sure to go with a swing. Please reserve your place by ringing Lynette Berry at Langdale on 015394 38002. Sunday's business begins at 11.00am with the Langdale Shareholders' AGM, followed by a buffet lunch. The Langdale Owners' Club AGM starts at 2pm.

Accommodation at the Cophthorne must be booked direct by ringing Stina Maynard on 0191 201 1386, mentioning Langdale. Bed and breakfast is £55 per person per night. To book lunch on Sunday, at a cost of £16.95 per person, please ring Lynette. Payment must be made by cheque, payable to Langdale Leisure Ltd.

Paying Through The Nose

- LANGDALE'S NEW CONGESTION CHARGE!



Langdale's Red Nose Day initiative for Comic Relief introduced the new Estate Congestion Charge - a toll for the traffic-free, who had to pay for the privilege of NOT suffering traffic congestion! Drivers had to pay through the nose for Langdale's wonderful absence of traffic congestion, and anyone who disagreed was hotly pursued by Comic Relief collectors and dealt with in a fairly persuasive manner.

Staff also did Dodgy Hair Dos and Lodge Housekeeper Gordon Sloan wore his pigtailed with pride, topping off his mini-gym slip and big girl's blouse on his day out from St Trinian's School.

Langdale's General Manager, Anthony Hutton, introduced visitors to Langdale's Gunpowder history with a fund-raising walk and talk round the Estate. The Grounds Team prowled, looking for likely suspects with cash, while members of staff from top management down stood guard at the gate, catching anyone daring to enter without coughing up the Congestion Charge. (Back gate arrivals have been noted and will receive the usual £80 penalty fine.) Jackie Wakefield (Hotel Sales) emailed Ken Livingstone requesting a comment on Langdale's traffic-busting initiative and was delighted when the Mayor of London responded with the following message: "London is flattered that the people of the Langdale Valley wish to try congestion charging for Comic Relief. I hadn't realised traffic levels were so bad in the Valley, but I'm sure congestion charges will help get the sheep roaming freely again. I wish you every success in your new venture." ... Following this top-level exchange, Jackie and Ken, we understand, are now on the closest of terms! Langdale raised £1063 for charity.



Pictured above is our "Traffic-Bare": please note the deserted road... but - Guess Who???

Pictured below are escapees from St Trinian's, aka our Housekeepers and Grounds Staff in their specially adapted Congestion Charge Truck.



Management Fees

From 1st May 2003 to 30th April 2004

We are now in Phase Two of the introduction of the new Relative Management Fees which has resulted in changes to the apportionment of the costs on your invoice. The total amount of fees to be collected this year has remained the same as last year at about £2.0 million. The Management Company has made cost savings and reduced its margin, which means that within these fees there is an increased contribution to the Reserve Fund, thus helping the programme of refurbishment.

	Management Fee	Reserve Fund	Total Fee	VAT @ 17.5%	Total	Previous Year
Lodges						
Brackens	315.79	77.51	393.30	31.96	425.25	432.60
Ullswater	348.73	173.98	522.71	35.35	558.06	530.31
Windermere	284.31	141.17	425.48	28.72	454.20	461.57
Coniston	268.54	133.16	401.70	27.09	428.79	437.70
Grasmere	226.82	111.92	338.74	22.80	361.54	373.34
Chapel Stile Apartments						
1 Bedroom	176.72	86.40	263.12	17.64	280.76	292.47
2 Bedroom	246.65	122.00	368.65	24.84	393.46	388.33
3 Bedroom	286.24	142.15	428.39	28.91	457.30	443.96
Apartment 5	237.66	117.42	355.08	23.91	378.99	381.00
Elterwater Hall Apartments						
Hall	315.79	157.18	472.97	31.95	504.92	503.46
Barn	315.79	157.18	472.97	31.95	504.92	503.46
Cottage	238.59	117.89	356.48	24.01	380.49	420.63
Beckside						
2 Bed	319.54	65.42	384.96	32.34	417.30	
3 Bed	387.85	98.14	485.99	39.37	525.37	

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